

THE HALLER FOUNDATION

**Company limited by guarantee no. 04807857
registered charity no. 1101725**

**Trustees' Annual Report and Financial Statements
for the year ended 31 December 2019**

THE HALLER FOUNDATION

(Registered charity number 1101725)

REPORT AND FINANCIAL STATEMENTS

For the year ended 31 December 2019

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THE HALLER FOUNDATION

REFERENCE AND ADMINISTRATIVE DETAILS OF THE CHARITY, ITS TRUSTEES AND ADVISERS

For the year ended 31 December 2019

Trustees	Jonathan Ford (Chair) Louise Piper - Co-founder Guido Haller Daniel Haller Robert Otterson
President	Dr Rene Haller - Life President
Charity reg. no.	1101725
Registered office	71 Mount Ephraim Tunbridge Wells TN4 8BG
Independent Examiner	Charles Ssempijja, ACA NfP Accountants Ltd No. 38, 52 Peckham Grove London SE15 6FR
Bankers	Cooperative Bank PO Box 250, Delf House, Skelmersdale, Lancashire WN8 6NY CAF Bank 25 Kings Hill House, Kings Hill, West Malling, Kent ME19 4JQ

TRUSTEES' ANNUAL REPORT
For the year ended 31 December 2019

The directors, who are the trustees of the charitable company for the purposes of charity law, present their annual report and financial statements of the Haller Foundation for the year ended 31 December 2019. The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the accounts and comply with the Articles of Association (2015), the Companies Act 2006, and charities regulations, Accounting and Reporting by Charities: Statement of Recommended Practice (SORP 2015), applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland.

STRUCTURE, GOVERNANCE AND MANAGEMENT

Constitution and governing document

The Haller Foundation was registered as a company limited by guarantee in England and Wales, incorporated at Companies House in June 2003. The company is also a registered charity with the charity commission, registered number 1101725. The Haller Foundation constituted under The Memorandum and Articles of Association for a charitable company dated 9 May 2003, last amended on 12 April 2015.

The governance of the charity is the responsibility of the Trustees. Day to day management during the period was by the de facto CEO, supported by Board of Trustees as needed.

Method of appointment or election of the Trustees

Trustees are nominated through a nominations committee and then elected by the Board, and stand for up to three years, after which they are subject to re-election. Regular reviews are held to identify any expertise gaps within the Board of Trustees and appointments are made where required to strengthen the Board of Trustees, subject to all trustees' approval.

No other person or external body is entitled to appoint any trustees of the charity. The Trustees who served during the period and after the year end are shown on page 1.

Policies adopted for the induction and training of Board of Trustees

New trustees meet with the Chief Executive and / or a nominations committee comprised of existing trustees. Potential incoming trustees are given the opportunity to observe a board meeting before committing to join the board. New trustees are provided with an information pack on Haller and the Charity Commission publications about the roles and responsibilities of trustees.

Related party relationships

The Charity has considered the disclosure requirements of the SORP for related party relationships. The trustees consider that the members of the board and their close connections to be related parties of the charity. All trustees give their time voluntarily and receive no benefits from the charity. Details of related parties and transactions with them are disclosed in Notes 10 and 11.

TRUSTEES' ANNUAL REPORT
For the year ended 31 December 2019

Conflicts of interest

We are aware of conflicts and actively manage them in accordance with relevant legislation. At each board meeting trustees are asked to confirm there are no conflict issues. This precludes any trustee benefitting from a financial or other gain arising from any activity of the charity.

Remuneration policy for key management personnel

No key management personnel received any remuneration during the reporting period. Since March 2018 Haller's CEO role was undertaken and performed by co-founder Louise Piper, supported by the board of trustees. None of the board or Louise Piper take any remuneration for their roles. Louise Piper has held the CEO role on an unpaid basis for ten years previously.

Risk management

The trustees are responsible for identifying the major risks to which the Charity is exposed and ensuring that steps are taken to manage those risks.

OBJECTIVES AND ACTIVITIES FOR THE PUBLIC BENEFIT

Purposes and aims

The objects of The Haller Foundation are to advance the conservation and the protection of the environment through the development of sustainable ecosystems. We aim to promote sustainable development that meets the needs of the present, without compromising the ability of future generations to meet their own needs. The Foundation will aim to work with local communities to develop sustainable farming practices through the rehabilitation of damaged land, and promote environmental education by creating an awareness and better understanding of the environment and local ecosystems through training in climate-smart farming methods. We will aim to support community health, education, and social enterprise initiatives with the objective of the communities becoming self-sustaining and self-sufficient.

Beneficiaries of our services

Haller's beneficiaries are ultra-poor farming communities in coastal Kenya and smallholder farmers in other areas living off difficult land (defined as those who spent 80% of their income on securing food and water). We serve our beneficiaries in three ways: 1) through projects implemented by our delivery partner Haller Kenya, 2) through working with partners in other locations to share our knowledge, and 3) through using technology as a mechanism for service delivery via a smart phone app for smallholder farmers.

The process for engagement involves communities making an application to Haller Kenya to participate in a partnership known as the 'Haller Journey' which involves the installation in three different phases of 1) Developing access 2) WASH programmes which include the provision of a rain-fed dam, a well, and an eco-sanitation facility (ESF) . This is accompanied by health programmes which include Health Education, Primary healthcare services, Immunisation, and Family Planning 3) farmer training at Mtopanga Demonstration Farm and in Communities at Community run demonstration plots. Members of the Haller Kenya team then work closely with the community on a multi-year agricultural training programme to ensure that farmers have the knowledge and ability to farm organically, and build livelihoods in a sustainable fashion to provide enough their families and a surplus for sale.

TRUSTEES' ANNUAL REPORT For the year ended 31 December 2019

Taking advantage of expanding mobile connectivity across Africa, the Haller Farmers App aims to put the power of education directly into the hands of small holder farmers. Through this resource, the work of the Haller Foundation is made accessible to thousands of small-scale food producers. Regardless of their resources, education or location they have access to locally relevant farming content aimed at improving, their agricultural productivity and incomes.

Principal activities

The charity's main activities and who it tries to help are described below. All its charitable activities focus on resourceful, sustainable smallholder farming and are undertaken to further the Haller Foundation's charitable purposes for the public benefit.

Haller aligns its priorities with The Sustainable Development Goals of Education, Good Health and Wellbeing, No Poverty, The Opportunity to Work, and To Create Economic Growth.

Summary: Our model begins with creating the motivation and organisational capacity within a community to embark on a four to five-year partnership, which involves hard physical work and a commitment to engaging with our farmer training programme.

Although it is tailored to the needs of each specific community and its location, the Haller Journey is a 5-step process.

The first stage involves providing community access to water for farming and potable water for the household. In partnership with Haller, a community dam is sited. The dam is rain-fed and hand dug by the community who are paid per cubic metre of earth dug. Spill ways and Koffer dams help ensure the dam is secure and can withstand the potential of flash floods during the rainy season. The land around the dam is terraced, and tree planting initiated. Haller provides a variety of trees from fruit trees, trees with medicinal properties and trees which can be cash cropped.

Households have access to potable water through the construction of a well. This ensures greater reliability of water during the dry season. The well is constructed by a professional construction team to a unique Haller design, which is concrete lined and includes a shaded seating area and hand pump. To ensure these water sources are not polluted, sanitation facilities are provided through the construction of an eco-loo and of handwashing facilities.

The second stage of the Haller Journey is the farmer training programme, which takes place over a 2/3year period. It starts with training in soil enrichment with the use of organic fertilisers, followed by training on how to grow vegetables and cash crops, which then enables them to grow a surplus of produce which they can then sell. This first 'earned income' is a real catalyst in further progress towards reaching the goal of having sustainable livelihoods. Training is supported in-situ, through the Haller Farmers App and at our Farmer Training School. As the community progresses, training extends to more advanced farming techniques which incorporates training and support for fish farming, beekeeping and livestock production. Haller further supports the community with the implementation of alternative energy sources such as solar, gravity lights and training in biogas production where appropriate.

Where needed, we offer training in basic accounting/income and expenditure and economic measurement techniques. Each community's economic success comes additionally with an improvement in their natural environment, with improved soils, reduced erosion through planting and the introduction of agroforestry and through the rain-fed dams and wells.

TRUSTEES' ANNUAL REPORT
For the year ended 31 December 2019

The community is supported through our mobile healthcare, family planning and vaccination services. This access to primary healthcare, in turn enables farmers to be more productive with less time lost to illness.

Over 35% of the farmers in the 50 communities we have worked with, have been introduced to The Haller Farmers App – an online audio and visual farming manual which allows them to continue with their farming progress once they come towards the end of the Haller Journey.

A substantial, secondary component of Haller activities relates to supporting the more urban communities closer to Mombasa. We operate a health clinic at one of our primary location hubs, The Nguuni Nature Sanctuary, which has conducted 80,000 patient consultations since opening in 2007. The nature sanctuary also provides an education centre and children's library. The library serves children from 60 schools in the surrounding area and has had a total of 108,460 visits since it opened. The Education Centre operates child focused educational activities, mainly in the areas of IT education, environmental activities, business skills, debating and after school clubs. This is a distinct activity from the farmer training which takes place in remoter communities and at our farmer field school and provides education and training for smallholder farmers.

Principle activities to fulfil charitable purposes of the charity include 1) fundraising and applying for grant funding for programmes in Kenya, 2) building strategy and partnerships for expanding impact of organic farming methods, and 3) continued development and improvement of mobile app services for smallholders.

Statement of public benefit

The Board of Trustees confirm that they have complied with their duty to have due regard to the guidance on public benefit published by the Charity Commission in exercising their powers or duties.

ACHIEVEMENTS AND PERFORMANCE: REVIEW OF ACTIVITIES FOR THE YEAR

The trustees review the aims, objectives and activities of the charity each year. This report looks at what the charity has achieved and the outcomes of its work in the reporting period. The trustees report the success of each key activity and the benefits the charity has brought to those groups of people that it is set up to help. The review also helps the trustees ensure the charity's aims, objectives and activities remained focused on its stated purposes.

The trustees have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the charity's aims and objectives and in planning its future activities. In particular, the trustees consider how planned activities will contribute to the aims and objectives that have been set.

Highlights of the 2019 year included

The App Redevelopment for the Google Play Store

Building on the success of our web-based Farmers App launched in 2014 the board took the decision to develop an updated version which would be available on Google Playstore. With more than 5 million smallholder farmers in Kenya living on unproductive land and with little knowledge of sustainable farming, we were keen to make this resource accessible to millions more across East Africa. Accessing the app via Google Playstore will enable many more farmers to access this knowledge using their android phones.

The new application has been developed to include sections on optimising output on a typical 'shamba' and on Youth Farming & Human/Animal Conflict Management and Wildlife Conservation. These are topics where Haller has expertise, and where there has been considerable interest. In addition to a new look and feel for the updated hybrid app, we have simplified the existing content and have carried out extensive User Testing on the ground in Kenya to ensure its success in increasing the productivity of sustainable farmers.

Developing our Research Capabilities For The Benefit of Farming Communities

Our research centre was developed by Dr Haller to trial, test and teach pioneering farming techniques to smallholder farmers, to meet their food production needs. The United Nations Development Programme and Kenya's Ministry of Agriculture have recognised these methodologies as best-practice models for sustainable farming. By learning how to enhance soil fertility, develop natural pesticides, use water effectively and generate renewable energy, communities are rejuvenating and fortifying the land. The research centre has played a significant role in our ability to trial climate smart farming, which helps communities to address the impact that changing climate patterns have on the resilience of small-scale farmers.

Haller's Research and Training centre has always provided the disease resistant seed stock, and the starter packs for our farming training programmes which enable our ultra-poor farmers to change what and how they farm so that they can withstand climate shocks and continue to earn their livelihood. It has become increasingly difficult to breed fish and livestock, and to research enhanced methods of production, because of the unreliability of the Kenyan National Grid.

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For the year ended 31 December 2019

With support via a generous grant from the Marr-Munning Foundation, we have been able to install a solar energy system which powers the research centre, providing a reliable source of power. As a result we have been able to increase our capacity to train smallholder farmers and deliver advanced educational training programmes, and additionally produce high quality “seed stock” to support farmers. We harvest fish, poultry, domestic livestock and vegetable seedlings and deliver these as starter packs to farmers in the communities as part of the Haller Journey Farming Programme.

Improvements in the Delivery of Health

To be able to farm you need to be fit and healthy. Haller has invested significantly over the year in improving facilities at our Health Centre, developing a fully integrated Family Planning Programme with treatment rooms, and improving our diagnostic and screening services to ensure the appropriate dispensation of medicines particularly antibiotics. We also took part in a pilot to introduce HIV Self -Testing in semi-professional communities. In 2019 we conducted over 3000 childhood (Under 5) vaccinations, conducted 1500 consultations in remote communities, conducted health education programmes and additionally treated over 4000 patients at our Health Centre.

Farmer Training Open Day

The aim of the annual open day is to introduce concepts and new ideas which can be replicated by farmers who only have access to limited resources.

We were delighted with engagement and support of our Farmer Field Open Day in September, with over 250 attendees.

The Open day involved children from our Youth Farming Project presenting their crops and sharing knowledge to the other members of the communities, and showcased projects on fish farming and aquaponics, integrated cropping, bee-keeping, poultry production, a greenhouse made from recycled plastic and initiatives individuals can take to address the impact of climate change on fragile livelihoods.

The team from the Nguuni Health Clinic, ran training sessions to introduce the health benefits of medicinal crops such as Artemisia to treat Malaria, Turmeric and Ginger to boost immune systems, and Aloe Vera for burns and inflammation.

It is also a platform for the sharing of innovative ideas – an Agriculture and Technology student, built a greenhouse constructed entirely from over 900 wasted plastic bottles.

The Haller Journey

A further 12 communities graduated from our Programme ‘The Haller Journey’ bringing the total number of communities who have successfully completed the programme to 43. We are currently working with 8 communities, each at different stages of the Haller Journey

TRUSTEES' ANNUAL REPORT
For the year ended 31 December 2019

FINANCIAL REVIEW

Financial position

The Charity achieved net income for the year of £43,990 (2018 - net income of £12,528), details of which are shown in the Statement of Financial Activities on page 13.

Total income for the year amounted to £294,729; and total expenditure amounted to £250,739.

Reserves policy

The trustees aim to maintain free reserves in unrestricted funds at a minimum level of £20,000 which provides for at least three months of unrestricted charitable expenditure. The trustees consider that this level will provide sufficient funds to continue the UK based administrative and operational costs in support of the various delivery objectives. The trustees also consider that, in the event of a decision to cease activities in the UK, the operations of the Haller Foundation could also be wound down within this reserve amount.

The Charity's level of reserves at the end of the reporting period was £67,426. This is above the minimum level of £20,000 set by the board, however it includes an unrestricted income legacy of £30,000 received during 2019 which will be used for ad-hoc delivery activities as the need arises. The trustees consider that the amount of reserves above the required minimum is an appropriate level to provide flexibility to fund the various needs of the charity and our delivery partner Haller Kenya during the coming period.

Going concern

After making appropriate enquiries, the trustees have a reasonable expectation that the charitable company has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements. Further details regarding the adoption of the going concern basis can be found in the Accounting Policies.

The Trustees are grateful for the financial support received from:

- The individuals that supported us during 2019.
- Trusts and Foundations: Fondation Eagle, Saga Charitable Trust, Innocent Foundation, Marr Munning Foundation, Souter Charitable Trust, Sulla Investments, St Mary's Trust, Three Hills Foundation and those which request to remain anonymous.
- Corporate partners: Euromoney, Pearlfisher, Vespa Capital, Red C, Sulla, Vespa Capital, Investments, Benesys, Bio-sure.
- Events: The 8th Vespa Capital Annual Golf Day Golf Day which has raised over £300,000 of income to date, The Royal Parks Foundation Half Marathon supported by Euromoney Institutional Investor.
- Schools: Sevenoaks Prep School.

This financial and moral support provides a firm foundation for the charity's activities.

TRUSTEES' ANNUAL REPORT
For the year ended 31 December 2019

PLANS FOR FUTURE PERIODS

As agreed by the Trustees, our main focuses for 2020 are:

- The development and roll-out of The Haller Farmers App,
- Developing capacity in Haller Kenya (our delivery partner) to enable them to reach a stage of sustainability and the ability to finance their operational costs without being reliant on Haller UK. Building eco-system sustainability lies at the heart of our ethos, evidenced through our work with communities and our focus in 2020 will be to achieve this with our internal operations, and
- To consider trustee succession arrangements and the future focus of the UK Haller Foundation activities.

TRUSTEES' RESPONSIBILITIES

The charity trustees (who are also the directors of the Haller Foundation for the purposes of company law) are responsible for preparing a trustees' annual report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the charity trustees to prepare financial statements for each year which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In doing so the trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimates that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- Follow the methods and principles of the Charity SORP; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to assume that the group will continue in business.

THE HALLER FOUNDATION

TRUSTEES' ANNUAL REPORT
For the year ended 31 December 2019

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and the group and hence taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

PREPARATION OF THE REPORT

In preparing this report, the Board of Trustees have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

APPROVAL OF THE REPORT

This report was approved by the Board of Trustees on^{23/4/2020}..... and signed on their behalf by:

.....
Jonathan Ford
Chair



INDEPENDENT EXAMINER'S REPORT TO THE BOARD OF TRUSTEES

For the year ended 31 December 2019

I report on the accounts of the charity for the year ended 31 December 2019 set out on pages 13 to 27.

Respective responsibilities of the Trustee and examiner

The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts. The charity's trustees consider that an audit is not required for this year under section 144 of the Charities Act 2011 (the Charities Act) and that an independent examination is needed.

It is my responsibility to:

- examine the accounts under section 145 of the Charities Act,
- follow the procedures laid down in the general Directions given by the Charity Commission (under section 145(5)(b) of the Charities Act, and
- state whether particular matters have come to my attention.

Basis of independent examiner's statement

My examination was carried out in accordance with general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from the trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit, and consequently no opinion is given as to whether the accounts present a 'true and fair' view and the report is limited to those matters set out in the statement below.

Independent examiner's statement

In connection with my examination, no material matters have come to my attention which gives me cause to believe that in, any material respect:

1. accounting records were not kept in accordance with section 386 of the Companies Act 2006; or
2. the accounts do not accord with such records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the Charities SORP (FRS102).

/Continued...

INDEPENDENT EXAMINER'S REPORT TO THE BOARD OF TRUSTEES

For the year ended 31 December 2019

.../Continued

I understand that the financial statements have been prepared to give a 'true and fair' view, and have departed from the Charities (Accounts and Reports) Regulations 2008, only to the extent required to provide a 'true and fair view'. This departure has involved following SORP 2015 FRS102, rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 (SORP 2005), which is referred to in the extant regulations, but has since been withdrawn.

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.



Charles Ssempijja, ACA
NfP Accountants Ltd
Chartered Accountants
No. 38, 52 Peckham Grove
London
SE15 6FR

Date: 24 April 2020

THE HALLER FOUNDATION

STATEMENT OF FINANCIAL ACTIVITIES

(incorporating Income and Expenditure Account & Statement of Total Realised Gains and Losses)

For the year ended 31 December 2019

	Notes	Unrestricted Funds 2019 £	Restricted Income Funds 2019 £	Restricted Endowment Funds 2019 £	Total Funds 2019 £	Total Funds 2018 £
INCOME FROM						
Donations and legacies	2	55,300	166,854	-	222,154	185,088
Other trading activities	4	71,792	-	-	71,792	70,584
Investments	5	783	-	-	783	564
TOTAL INCOME		127,875	166,854	-	294,729	256,236
EXPENDITURE ON:						
Raising funds	6	27,827	-	-	27,827	30,252
Monitoring and evaluation	6	1,122	-	-	1,122	42,481
Charitable activities	6	97,111	124,679	-	221,790	172,675
TOTAL EXPENDITURE		126,060	124,679	-	250,739	245,408
Net income / (expenditure) before transfers		1,815	42,175	-	43,990	10,828
Gains/(losses) on investments		-	-	2,276	2,276	1,700
Transfer between funds	16	(1,338)	1,338	-	-	-
NET MOVEMENT IN FUNDS		477	43,513	2,276	46,266	12,528
RECONCILIATION OF FUNDS						
TOTAL FUNDS AT BROUGHT FORWARD		66,949	49,234	12,835	129,018	116,490
TOTAL FUNDS CARRIED FORWARD		£ 67,426	£ 92,747	£ 15,111	£ 175,284	£ 129,018

The full Statement of Financial Activities for 2018 is shown in Note 20.

The annexed notes form part of these financial statements

THE HALLER FOUNDATION

(Registered charity number 1101725, Registered company number 04807857)

BALANCE SHEET
As at 31 December 2019

	Notes	£	2019 £	£	2018 £
FIXED ASSETS					
Investments			15,111		12,835
CURRENT ASSETS					
Debtors	14	28,305		39,797	
Cash at bank and in hand		141,068		78,666	
			<u>169,373</u>	<u>118,463</u>	
CREDITORS: amounts falling due within one year	15	(9,200)		(2,280)	
NET CURRENT ASSETS			<u>160,173</u>	<u>116,183</u>	
NET ASSETS			<u>£ 175,284</u>	<u>£ 129,018</u>	
FUNDS					
Restricted income funds	16		92,747		49,234
Restricted endowment funds	16		15,111		12,835
Unrestricted funds:					
General fund	16		67,426		66,949
			<u>£ 175,284</u>	<u>£ 129,018</u>	

For the year ended 31 December 2019 the Company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- (i) The members have not required the Company to obtain an audit of its accounts for the year in question in accordance with section 476;
- (ii) The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) - (Charities SORP FRS 102), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The financial statements were approved, and authorised for issue, by the Trustees on ..23/4/2020..... and signed on their behalf by:-

 Jonathan Ford, Chair

The annexed notes form part of these financial statements

THE HALLER FOUNDATION

STATEMENT OF CASH FLOWS For the year ended 31 December 2019

	2019		2018	
	£	£	£	£
Cash flows from operating activities				
Net income for the period		46,266		12,528
Add back depreciation		-		-
Net cash provided by / (used in) operating activities				
(Increase)/decrease in debtors	11,492		4,188	
Increase/(decrease) in creditors	<u>6,920</u>		<u>(2,099)</u>	
		18,412		2,089
Cash flows from investing activities				
Purchase of fixed assets		-		-
Donated shares reported as investments		-		(11,135)
Investment (gains) / losses		(2,276)		(1,700)
Cash flows from financing activities		-		-
Change in cash and cash equivalents in the year		<u>62,402</u>		<u>1,782</u>
Cash and cash equivalents at the beginning of the year		78,666		76,884
Cash and cash equivalents at the year end		<u><u>141,068</u></u>		<u><u>78,666</u></u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

1. ACCOUNTING POLICIES

Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention with items recognised at cost or transaction value unless otherwise stated in the relevant note(s) to these accounts. The financial statements have been prepared in accordance with the Statement of Recommended Practice: Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) issued on 16 July 2014, as updated on 2 February 2016 (SORP 2016), and the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102) and the Charities Act 2011.

The financial statements have been prepared to give a 'true and fair' view and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following SORP 2015 rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 (SORP 2005) which has since been withdrawn.

Public benefit entity

The charity meets the definition of a public benefit entity under FRS 102.

Going concern

The trustees consider that there are no material uncertainties about the charity's ability to continue as a going concern.

Income

Income is recognised when the charity has entitlement to the funds: this is when any performance conditions attached to the income have been met, it is probable that the income will be received, and that the amount can be measured reliably.

Income is only deferred when: The donor specifies that the grant or donation must only be used in future accounting periods; or for performance related grants, where these are received in advance of the performances or specific event to which they relate.

Interest receivable

Interest on funds held on deposit is included when receivable and the amount can be measured reliably by the charity; this is normally upon notification of the interest paid or payable by the bank.

Fund accounting

Restricted funds are to be used for specific purposes as laid down by the donor. Expenditure which meets these criteria is charged to the fund.

Unrestricted funds are donations and other incoming resources received or generated for the charitable purposes.

Designated funds are unrestricted funds earmarked by the trustees for particular purposes.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

Expenditure and irrecoverable VAT

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably. Expenditure is considered all to relate to Charitable activities and includes the costs of delivering services undertaken to further the purposes of the charity and their associated support

Allocation of support costs

Support and governance costs have been allocated between charitable activities based on estimated staff costs. The allocation of support and governance costs is analysed in note 6.

Debtors

Trade and other debtors are recognised at the settlement amount due after any trade discount offered. Prepayments are valued at the amount prepaid net of any trade discounts due.

Cash at bank and in hand

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar

Creditors and provisions

Creditors and provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably. Creditors and provisions are normally recognised at their settlement amount after allowing for any trade discounts due.

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest method.

Judgements and key sources of estimation uncertainty

No judgements have been made in the process of applying the above accounting policies and there are no key sources of estimation uncertainty.

Foreign currencies

The reporting currency is GBP. The Foundation operates a no loss no gains policy with regard to currency fluctuations between GBP and Kenyan Shillings. Currency fluctuation is contained within project reporting. Where there are adverse movement in the exchange rate, activities may be reduced to reflect the lower amount received on exchange. The opposite is also true. As a result, the accounts do not reflect any exchange gains or losses that may arise from delivering charitable projects in foreign currencies.

Tangible fixed assets

Fixed assets costing £1,000 or more are capitalised at cost and are depreciated over their useful economic lives on a straight line basis as follows:

Computer equipment - 3 years

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

2. DONATIONS AND LEGACIES

	Unrestricted Funds 2019 £	Restricted Funds 2019 £	Total Funds 2019 £	Total Funds 2018 £
<i>Cash grants and donations</i>				
Project grants and donations	-	166,854	166,854	127,844
Haller App	-	-	-	6,222
General unrestricted gifts	45,080	-	45,080	17,680
	<u>45,080</u>	<u>166,854</u>	<u>211,934</u>	<u>151,746</u>
<i>Donated goods and services</i>				
Pick-up Truck and Trailer	-	-	-	28,042
Other	10,220	-	10,220	5,300
	<u>10,220</u>	<u>-</u>	<u>10,220</u>	<u>33,342</u>
	<u>£ 55,300</u>	<u>£ 166,854</u>	<u>£ 222,154</u>	<u>£ 185,088</u>

	Unrestricted Funds 2018 £	Restricted Funds 2018 £	Total Funds 2018 £
<i>Cash grants and donations</i>			
<i>Project grants and donations</i>	-	127,844	127,844
<i>Haller App</i>	6,222	-	6,222
<i>General unrestricted gifts</i>	17,680	-	17,680
	<u>23,902</u>	<u>127,844</u>	<u>151,746</u>
<i>Donated goods and services</i>			
<i>Pick-up Truck and Trailer</i>	28,042	-	28,042
<i>Other</i>	5,300	-	5,300
	<u>33,342</u>	<u>-</u>	<u>33,342</u>
	<u>£ 57,244</u>	<u>£ 127,844</u>	<u>£ 185,088</u>

There were no donated goods in the current year. Donated goods in the previous year include donations of a pick up truck and trailer from Gravity Light Foundation, valued independently at £17,291 and £10,751 respectively, which were immediately transferred to the Charity's partner organisation, Haller Kenya, and the value has been included in expenditure under 'Other' project activities in Note 6 below.

Other donated services is made up of design work by Pearlfisher valued at £7,220, golf event organisation by Vespa valued at £3k, and a Salesforce license donation of £1,800. Equivalent charges are included under the relevant expenditure categories.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

3. RESTRICTED ENDOWMENT FUNDS

In 2018, the charity was gifted 850 25 pence shares in GlaxoSmithKline Plc. The transfer was completed on 02 January 2018, and the shares were valued at £11,135 on this date. The Trustees may convert the shares into income when they see fit, however the donor has placed a restriction that the funds must be used in relation to the charity's water projects. The shares were revalued at £15,111 on which has been held as a non-permanent endowment fund in these accounts.

4. INCOME FROM OTHER TRADING ACTIVITIES

	2019 £	2018 £
Fundraising events	71,792	70,584
Sale of merchandise	-	-
	<u>£ 71,792</u>	<u>£ 70,584</u>

5. INVESTMENT INCOME

	2019 £	2018 £
Bank interest	103	45
Dividends	680	519
	<u>£ 783</u>	<u>£ 564</u>

6. ANALYSIS OF EXPENDITURE

Current year	Staff / consultant costs £	Direct costs £	Support costs £	Total 2019 £	Total 2018 £
Charitable activities					
- Education	3,584	8,598	3,755	15,937	3,484
- Health & community	322	70,117	337	70,776	13,526
- Water, Dams, and Wells	6,513	15,000	6,824	28,337	31,000
- Farming and Terracing	1,199	50,617	1,256	53,072	92,583
- Haller App	8,605	35,203	9,018	52,826	1,075
- Renewable energy	-	175	-	175	-
- Other	-	667	-	667	31,007
	<u>20,223</u>	<u>180,377</u>	<u>21,190</u>	<u>221,790</u>	<u>172,675</u>
Fundraising costs	-	27,827	-	27,827	30,252
Monitoring & evaluation	-	1,122	-	1,122	42,481
Governance & support costs	515	20,675	(21,190)	-	-
	<u>£ 20,738</u>	<u>£ 230,001</u>	<u>£ Nil</u>	<u>£ 250,739</u>	<u>£ 245,408</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

NOTE 6 ANALYSIS OF EXPENDITURE - CONTINUED

Prior year	Staff / consultant costs £	Direct costs £	Support costs £	Total 2018 £
<i>Charitable activities</i>				
- Education	1,500	-	1,984	3,484
- Health & community	-	13,526	-	13,526
- Water, Dams, and Wells	-	31,000	-	31,000
- Farming and Terracing	3,000	85,615	3,968	92,583
- Haller App	96	852	127	1,075
- Other	-	31,007	-	31,007
	<u>4,596</u>	<u>162,000</u>	<u>6,079</u>	<u>172,675</u>
Fundraising costs	-	30,252	-	30,252
Monitoring & evaluation	15,777	5,837	20,867	42,481
Governance & support costs	3,980	22,966	(26,946)	-
	<u>£ 24,353</u>	<u>£ 221,055</u>	<u>£ Nil</u>	<u>£ 245,408</u>

Of total expenditure of £250,739, £124,679 (2018 - £157,594) was out of restricted income funds, and £126,060 (2018 - £87,814) was unrestricted.

7. STAFF COSTS AND NUMBERS

	2019 £	2018 £
Salary costs		
Wages and salaries	-	17,500
Social security costs	-	1,443
Employer's pension	-	85
	-	<u>19,028</u>
Consultancy costs		
Consultancy - UK	11,874	825
Consultancy - overseas	8,864	4,500
	<u>£ 20,738</u>	<u>£ 24,353</u>

During the year, the charity had no salaried employees, but had 4 consulting staff (2018 - 1 employee, 5 consultants).

There were no paid key management personnel during the year (2018 - £17,500).

No employee earned more than £60,000, including benefits, during the year. (2018 - the same).

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

8. EXPENDITURE ON RAISING FUNDS

	2019	2018
	£	£
Event costs	24,908	27,158
Merchandise	680	-
Other fundraising costs	2,239	3,094
	£ 27,827	£ 30,252

9. SUPPORT COSTS

	2019	2018
	£	£
Governance costs:		
Independent Examiner's fee	2,000	2,280
	2,000	2,280
Website & Domains	564	638
Membership Fees & Subscriptions	2,119	2,832
Travel & Meeting Expenses	2,309	2,048
Training & Staff Development	136	298
Bank Charges	343	398
Marketing & Communication	3,320	2,366
Office Rent & Other Running Costs	3,766	3,924
Legal and accountancy	13	1,099
Accountancy Fees & Bookkeeping	6,105	7,083
	£ 20,675	£ 22,966

Support costs all relate to the charitable activities on the basis of staff time.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

10. TRUSTEES' REMUNERATION AND EXPENSES

No Trustee received any remuneration or payments for services rendered to the charity.

One trustee was reimbursed out of pocket expenses incurred on the charity's behalf amounting to £4,059 (2018 - one trustee was reimbursed £1,026); and a close connection of one trustee received payments amounting to £11,309, including £9,717 for services rendered, and £1,592 expense reimbursements (2018 - None).

11. OTHER RELATED PARTY TRANSACTIONS

There were no other disclosable related party transactions (2018 - the same).

12. TANGIBLE FIXED ASSETS

	Office equipment £
Cost	
At 1 January 2019	1,959
Additions	-
	<u>1,959</u>
At 31 December 2019	<u>1,959</u>
Depreciation	
At 1 January 2019	1,959
Charge for the year	-
	<u>1,959</u>
At 31 December 2019	<u>1,959</u>
Net book value	
At 31 December 2018	<u>£ Nil</u>
At 31 December 2019	<u>£ Nil</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

13. INVESTMENTS

	Other investments £
Cost	
At 1 January 2019	12,835
Realised / Unrealised gain/(loss)	2,276
	<u>£ 15,111</u>

As described more fully in Note 3, the charity was granted a gift of 850 shares in GlaxoSmithKline, to be used by the charity in support of its health projects. The value of the shares on 31 December 2018 was £12,835, and £15,111 at 31 December 2019.

14. DEBTORS

	2019 £	2018 £
Due within one year		
Grants receivable	28,305	39,797
	<u>£ 28,305</u>	<u>£ 39,797</u>

15. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2019 £	2018 £
Trade creditors	7,200	-
Accruals	2,000	2,280
	<u>£ 9,200</u>	<u>£ 2,280</u>

THE HALLER FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

16. STATEMENT OF FUNDS

	Brought Forward £	Incoming Resources £	Resources Expended £	Transfers and investment gains/(losses) £	Carried Forward £
RESTRICTED FUNDS					
<i>Restricted income funds</i>					
Education	8,845	-	(9,087)	242	-
Health	837	48,000	(49,933)	1,096	-
Sanitation	-	2,795	(2,740)	-	55
Water, dams and wells	38,091	7,150	(21,638)	-	23,603
Farmer Field Training and Terracing	-	53,084	(40,324)	-	12,760
Sustainability project	-	50,000	-	-	50,000
Core support	1,461	5,825	(957)	-	6,329
<i>Restricted non-permanent endowment funds</i>					
Water, dams and wells	12,835	-	-	2,276	15,111
	<u>£ 62,069</u>	<u>£ 166,854</u>	<u>£ (124,679)</u>	<u>£ 3,614</u>	<u>£ 107,858</u>

SUMMARY OF FUNDS

General Funds	66,949	127,875	(126,060)	(1,338)	67,426
Restricted Funds	62,069	166,854	(124,679)	3,614	107,858
	<u>£ 129,018</u>	<u>£ 294,729</u>	<u>£ (250,739)</u>	<u>£ 2,276</u>	<u>£ 175,284</u>

STATEMENT OF FUNDS - 2018

	Brought Forward £	Incoming Resources £	Resources Expended £	Transfers and investment gains/(losses) £	Carried Forward £
RESTRICTED FUNDS					
<i>Restricted income funds</i>					
Education	10,345	-	(1,500)	-	8,845
Health	-	3,833	(2,996)	-	837
Water, dams and wells	32,993	46,598	(41,500)	-	38,091
Farmer Field Training and Terracing	11,224	71,698	(88,503)	5,581	-
Core support	18,841	5,715	(23,095)	-	1,461
<i>Restricted non-permanent endowment funds</i>					
Water, dams and wells	11,135	-	-	1,700	12,835
	<u>£ 84,538</u>	<u>£ 127,844</u>	<u>£ (157,594)</u>	<u>£ 7,281</u>	<u>£ 62,069</u>

SUMMARY OF FUNDS - 2018

General Funds	31,952	128,392	(87,814)	(5,581)	66,949
Restricted Funds	84,538	127,844	(157,594)	7,281	62,069
	<u>£ 116,490</u>	<u>£ 256,236</u>	<u>£ (245,408)</u>	<u>£ 1,700</u>	<u>£ 129,018</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

Description of funds

The Haller Journey is the name ascribed to the charity's Haller Community Development Model - a 5 stage process of taking a community from bare subsistence to self sustainability. It includes the provision of water, health, farmer training, education, and environmental regeneration through tree planting and terracing.

Education

This project is an Education Center that operates child centered educational activities - mainly in the areas of IT education, environmental activities, business skills and debating and after school clubs. The project started with a balance of £8,845. No funds were received during the year, and £9,087 was spent in the year. Unrestricted funds of 242 were applied to cover the balance of expenditure in the period.

Health

Each community is supported through our mobile health-care and vaccination service. £48,000 was donated during the year, and £49,933 was spent during the year. £1,096 has been transferred from unrestricted funds to cover the balance of expenditure in the reporting period.

Water, dams, and wells

The project provides access to a clean and reliable water sources in the communities, through the rain-fed dams and wells. During the year, £7,150 was received in support of the charity's water projects. £21,638 was spent during the year on water projects, leaving a balance of £23,603, to be spent in the coming financial year.

In addition, however, as described more fully in Note 3, the charity was granted a gift of shares initially valued at £11,135, and revalued at £15,111 at the year-end, to be used by the charity in support of its health projects. The value of the shares is held as a non-permanent endowment in these accounts.

Farmer Field Training and Terracing

The project aims to skill farmers up to grow a surplus of produce which they can then sell. £53,084 was received for this work during the year, and £40,324 was spent in the year, leaving a balance of £12,760 at the yearend.

Core

This funding refers to a donation made to support the UK office costs and personnel as part of Haller's goal of scaling impact through partnerships. £5,825 was received for core costs during the year. The charity had £1,461 at the start of the year for this project, and spent £957, leaving a balance of £6,329.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

17. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Unrestricted Funds		Restricted Funds	Total Funds
	Designated Funds	General Funds		
	£	£	£	£
Fixed asset investments	-	15,111	-	15,111
Net current assets	-	67,426	92,747	160,173
	<u>£ Nil</u>	<u>£ 82,537</u>	<u>£ 92,747</u>	<u>£ 175,284</u>

18. OPERATING LEASE COMMITMENTS

The charity had no operating lease commitments (2018 - the same).

19. OTHER COMPANY INFORMATION

The Haller Foundation is a private company, limited by guarantee, domiciled in England and Wales, registration number 04807857. The registered office is 71 Mount Ephraim, Tunbridge Wells, TN4 8BG. The accounts are presented in GBP to the nearest £1.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2019

20. STATEMENT OF FINANCIAL ACTIVITIES - 2018

(incorporating Income and Expenditure Account & Statement of Total Realised Gains and Losses)

	Notes	Unrestricted Funds 2018 £	Restricted Funds 2018 £	Endowment Funds 2018 £	Total Funds 2018 £
INCOME FROM					
Donations and legacies	2	57,244	127,844	-	185,088
Other trading activities	4	70,584	-	-	70,584
Investments	5	564	-	-	564
TOTAL INCOME		128,392	127,844	-	256,236
EXPENDITURE ON:					
Raising funds	6	30,252	-	-	30,252
Monitoring and evaluation	6	23,437	19,044	-	42,481
Charitable activities	6	34,125	138,550	-	172,675
TOTAL EXPENDITURE		87,814	157,594	-	245,408
Net income / (expenditure) before transfers		40,578	(29,750)	-	10,828
Gains/(losses) on investments		-	-	1,700	1,700
Transfer between funds	16	(5,581)	5,581	-	-
NET MOVEMENT IN FUNDS		34,997	(24,169)	1,700	12,528
RECONCILIATION OF FUNDS					
TOTAL FUNDS AT 1 JANUARY 2019		31,952	73,403	11,135	116,490
TOTAL FUNDS AT 31 DECEMBER 2019		£ 66,949	£ 49,234	£ 12,835	£ 129,018